



# PDS GAMING CORPORATION

## Corporate Overview

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PDS Gaming Corporation (“PDS”) is an innovative finance and lease company that specializes in customized financing solutions including equipment leasing, project and corporate financing and manufacturing vendor financing programs for the gaming industry. With a multitude of gaming licenses in the major U.S. and Native American jurisdictions, PDS is uniquely positioned and qualified to provide its creative financial products and services to gaming companies of all sizes. In the 28 year history of PDS we have built customized financial arrangements with many of the world’s strongest institutional funds and banks in order to bring their financial strength to bear for PDS’ gaming industry clients. This enables PDS to offer attractive rates, flexible terms and steady access to capital in many forms, including off and on-balance sheet leasing, vendor financing and traditional secured lending.



PDS has provided over one billion dollars of financing to the gaming industry’s largest operators, premier equipment manufacturers and distributors, as well as industry entrepreneurs. PDS has financed the expansion of the gaming industry in new jurisdictions, including the ever-growing Native American casino markets, lottery based, Class II and III markets alike, and cruise ship and cruise-to-nowhere operations.

PDS’ history began when it was founded in 1988 in Minneapolis MN. The company was formed as a general equipment and vehicle leasing firm. Specializing in large ticket equipment leasing and vehicle lease portfolio purchases, PDS utilized local broker-dealers to syndicate its transactions. Through those relationships, in 1991 PDS was hired to structure and secure one of the first Indian gaming equipment transactions nationwide. As demand grew for PDS’ services from gaming industry clients, PDS began to wind down all the other leasing activities and focus solely on the gaming industry. In order to access significant capital, PDS went public on NASDAQ in 1994. At the same time PDS acquired essential gaming licenses in key jurisdictions nationwide. Armed with access to capital and the licenses, PDS positioned itself as the nation’s largest independent leasing company to the gaming industry. In 1997 PDS moved its general offices from Minneapolis to Las Vegas and opened a larger facility to manage its leased equipment (slot machines) along with its financial products.

PDS has operated in 20 countries worldwide, managed and sold over 50,000 gaming devices and successfully completed hundreds of finance transactions. Many of the iconic casinos have been or are currently PDS clients, including Caesars Palace, MGM Resorts International, Mohegan Sun, Foxwoods and the Seminole Hard Rock Casinos.

PDS is or has been licensed in most every gaming jurisdiction in the US, including:

- US Department of Justice Registrations
- Nevada Gaming Control Board
- New Jersey Gaming Commission
- Colorado Division of Gaming
- Florida Division of Pari-mutuel Wagering
- Mississippi Gaming Commission
- California Gambling Control Commission
- 20+ Oklahoma Tribes

### SNAPSHOT

Founded	1988 by Johan Finley
Incorporation	Minnesota, Feb. 12, 1988
Headquarters	6280 Annie Oakley Drive Las Vegas, Nevada 89120
Years in Business	28
Financial Originations	\$1,300,000,000



## **Corporate Governance**

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Johan Finley, CEO  
Peter Cleary, President  
Lona Finley, Executive Vice President  
John Tipton, General Counsel

Simon Burgess, Vice President  
Rick Laman, Vice President  
Gina Garner, Vice President

## **Client Types**

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### Portfolio of Gaming Operators

Small and Medium Stand-alone Casino/Hotels  
Taverns, Truck Stops and Card Rooms  
Large Resort Size Casino Properties  
Maritime Based Gaming  
Route Operations  
Greenfield Casino Projects

### Industry Manufacturers

Class II & III Slot Manufacturers  
Casino Related Equipment Manufacturers  
Hotel Related Equipment Manufacturers  
Infrastructure and Transportation Equipment  
Manufacturers

## **Notable PDS Clients**

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Bally Gaming, Inc.  
Binion's Horseshoe Club  
Boomtown Las Vegas  
Casablanca Resorts, LLC  
Chukchansi Gold Casino Resort  
Circus Circus Casinos, Inc.  
Colorado Belle  
Palms Casino Resort Las Vegas  
Fitzgerald's Las Vegas and Reno  
Golden Gaming, Inc.

Golden Nugget Las Vegas  
Grand Casinos, Inc.  
Greektown Casino (AC Slots)  
Harrah's Cherokee  
Isle of Capri  
Las Vegas Club & Casino  
Mikohn Gaming Corporation  
Mirage Hotel and Casino  
Mohegan Tribe of Indians of CT  
MGM Resorts International

Newport Grand LLC  
Royal Caribbean Cruises LTD  
The New Frontier (Ruffin Gaming)  
Seminole Tribe of Florida, Inc.  
Shuffle Master Gaming  
Sierra Design Group  
Stratosphere Las Vegas  
The Mirage Las Vegas  
Treasure Island Las Vegas  
Trump Casinos Atlantic City

## **Portfolio Asset Classes**

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Class II Gaming Devices (including bingo devices)  
Class II Gaming LAN and WAN Equipment  
Class III Gaming Devices  
Class II & III Slot Accounting and Player Tracking Systems  
Traditional and Digital Table Games  
Surveillance Hardware and Systems  
Security Hardware and Systems  
Coin and Currency Equipment and Systems

Casino Furniture, Fixtures and Equipment, Signage and Reader Boards  
Casino and Convention Equipment, Plasma TVs, Sound and Video Systems  
Hotel and Amenity Furniture, Fixtures and Equipment  
Restaurant, Kitchen and Laundry Equipment and Systems  
Information Technology Equipment and Systems, POS and Front Desk  
Vehicles for On Property, Inter-property, Shuttle, and Maintenance  
Large Scale HVAC Systems, Parking Structures, Backup Generators

## **Products and Services**

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Gaming Operators  
Short Term Rentals  
Equipment Leasing Products  
True Operating Equipment Leases  
Equipment Financing  
Equipment Participations  
Project Financing Programs  
International Programs  
Rated Credit Programs

Equipment Manufacturers  
Asset Based Financial Products  
Recourse and Non-recourse Programs  
Receivable Purchases, Short and Long Term  
Lease Financing  
Participation Financing  
Private Label Packaging  
Equipment Sale-Leaseback Equipment Packages  
International Distributions

## **Contact Information**

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### **PDS GAMING CORPORATION**

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